

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 PER-03 USIA-15 /038 W

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P 021415Z OCT 75

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC PRIORITY 1597

UNCLAS COPENHAGEN 2877

E.O. 11652: N/A

TAGS: BEXP, XG, DA

SUBJECT: REGIONAL SEMINARS FOR FSL COMMERCIAL SPECIALISTS

FOR COMMERCE, CRD/OMP

REF: STATE A5901

1. REF AIRGRAM RECEIVED SEPTEMBER 30.

2. EMBASSY COPENHAGEN NOMINATES FSL BIRGER SEEHUSEN
TO PARTICIPATE IN THE HAGUE SEMINAR NOVEMBER 10-14, 1975.

3. SEEHUSEN BORN JANUARY 28, 1945. IS GRADUATE OF
COPENHAGEN BUSINESS SCHOOL, HAS FOUR YEARS TRAINING
WITH DANISH SHIPPING FIRM AND, AFTER DANISH ARMY
SERVICE, TWO YEARS WITH NEW YORK SHIPPING FIRM.
EXPERIENCED IN ALL ASPECTS OF MARITIME TRANS-
PORTATION AND INTERNATIONAL TRADE, HE CAME TO US WITH
TWO YEAR'S SALES PROMOTION IN MAJOR DANISH COMPANY, AND
HAS BEEN WITH THE EMBASSY SINCE MAY, 1970. ENGLISH:
FLUENT.

4. SEEHUSEN OCCUPIES POSITION AS COMMERCIAL
SPECIALIST. FOR ECONOMIC AND COMMERCIAL CUNSELOR
AND COMMATT, RESPECTIVLY, SEEHUSEN WORKS IN-
DEPENDENTLY ON ECONOMIC/COMMERCIAL RESEARCH, ANALYSIS,
AND REPORTING, AND SUPERVISES AND PERFORMS THE FULL
RANGE OF COMMERCIAL SERVICES IN PROMOTION OF US
EXPORTS. SEEHUSEN'S PERFORMANCE LEVEL AND EXPERIENCE
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MORE THAN EQUALS THE LEVEL OF TRAINING OFFERED BY THE

CORRESPONDENCE COURSE.

5. EMBASSY GROOMING SEEHUSEN FOR EVENTUAL TAKEOVER OF SENIOR LOCAL POSITION, AND BELIEVES THAT HIS PARTICIPATION IN THE REGIONAL SEMINAR IS OF MAJOR IMPORTANCE FOR HIS CAREER DEVELOPMENT, AND OF BENEFIT TO THE SUCCESSFUL PARTICIPATION OF THIS EMBASSY IN THE DEPARTMENT OF COMMERCE US EXPORT PROMOTIONAL PROGRAMS. IN REGARD TO SPECIFIC NEEDS, EMBASSY BELIEVES HE CAN PARTICULARLY BENEFIT FROM TRAINING ON PREPARATION AND IMLEMENTATION OF THE CCP.
LUKENS

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